# **Executive Summary**

## Purpose

The objective of this BRD is to outline the requirements for the 'Customer Feedback Analysis & Automation Platform' project. The platform's goal is to cut down the manual review time by 70% and enhance actionable insights for the product teams.

## Background / Context

Given the increasing volume of customer feedback to process, there is a strong need to automate the feedback analysis process. The current process is labor-intensive, resulting in delayed responses and missed opportunities for improving the products based on customer insights.

# Objectives

The main objectives of this project are:

- 1. Reduce manual review time of customer feedback by 70%
- 2. Extract actionable insights from customer feedback
- 3. Improve product development efficiency based on customer feedback

# **Project Overview**

## **Project Scope**

#### In-Scope:

- 1. Creation of a platform to automate the analysis of customer feedback
- 2. Integration of the platform with existing customer feedback channels
- 3. Deployment of machine learning algorithms to extract actionable insights

#### **Out-of-Scope:**

- 1. Redesigning the existing feedback channels
- 2. Handling feedback outside the scope of the specified product teams

## Assumptions

- Existing feedback channels are capable of providing adequate and accurate data
- All customer feedback will be in a language the machine learning algorithm can understand

#### Constraints

- Time constraints for development and deployment
- Availability of technical skills for machine learning algorithms

#### Stakeholders & Roles

Stakeholders	Roles
Project Manager	Oversee project management
Developers	Building the platform
Data Scientists	Implementing ML algorithms
Product Teams	Providing feedback & inputs

# Non-Functional Requirements

- **Performance:** The platform must be capable of processing high volumes of customer feedback quickly.
- Security & Compliance: The platform should comply with all GDPR and similar data privacy regulations.
- **Usability & Accessibility:** The platform should be user-friendly, offering ease of use even to non-technical product team members.
- Availability & Reliability: The platform should have high uptime and data should be backed up regularly to prevent loss.
- **Maintainability:** The platform should be easy to maintain and update.

# Implementation Considerations

- **Technology Stack:** The platform could utilize technologies like Python for backend development, React for frontend development, and appropriate Machine Learning libraries for sentiment analysis.
- **Integration Points:** The platform should integrate with all existing customer feedback channels.
- **Training Needs:** The product teams may require training to use the platform effectively.
- **Change Management:** Changes should be communicated to all relevant stakeholders and users should be given adequate training and transition time.

## **Tools**

Efficient project management tools like JIRA, data processing tools like Python, and machine learning libraries would be relevant for this project.

[Industry Best Practice Recommendations] Consider using Natural Language Processing (NLP) for feedback analysis, machine learning algorithms for sentiment analysis, and robust cybersecurity measures to protect customer data.

[Information Not Provided: Specific Tools, Detail Customer Feedback Channels, Specific Deployment Platforms, Data Backup Methods]

# **Business Requirements Document (BRD)**

**Project ID: BRD-2025-001** 

Project Title: Customer Feedback Analysis & Automation Platform

Business Domain: IT & Software

# # Business Requirements

Requirement ID	Description	Acceptance Criteria	Sub-require ments	Rationale (High Priority)	Linked Functional Requirement s
BR-01	Integrate with multiple customer communicati on channels (Gmail, Slack, Facebook Messenger).	The platform successfully authenticates and receives feedback messages from all target channels.	BR-01.1: Channel authenticatio n; BR-01.2: Feedback synchronizati on	High – Enables comprehensi ve collection of customer feedback, ensuring product team has holistic insights.	FR-01, FR-02
BR-02	Perform automated sentiment analysis on all incoming feedback using NLP.	At least 90% of feedback is classified with positive/neutr al/negative sentiment within 5 minutes of receipt.	BR-02.1: English support; BR-02.2: Vietnamese support	High – Drives actionable insights for product teams by enabling fast assessment of customer mood.	FR-03
BR-03	Generate and deliver automated weekly summary reports to designated product team members.	Reports are delivered by email weekly by 9 AM every Monday, summarizing feedback volume, sentiment distribution, and top themes.	BR-03.1: Scheduled reporting; BR-03.2: On-demand reports	High – Reduces manual reporting overhead and ensures timely decision-maki ng.	FR-04

Requirement ID	Description	Acceptance Criteria	Sub-require ments	Rationale (High Priority)	Linked Functional Requirement s
BR-04	Enable tagging and categorizatio n of individual feedback messages.	Users can manually and/or automatically tag feedback (e.g., Bug, Feature request, Complaint) via UI/API.	BR-04.1: Manual tag assignment; BR-04.2: Al-based auto-tagging	High – Structured data helps identify trends and respond faster to product issues.	FR-05
BR-05	Comply with GDPR for all collected and processed feedback data.	Audit trails available for all data collection, processing, and deletion actions; sensitive data pseudonymiz ed; consent management enforced.	BR-05.1: Consent tracking; BR-05.2: Right-to-be-fo rgotten workflow	High – Legal requirement for operating in relevant jurisdictions.	FR-06
BR-06	Support multi-languag e processing, specifically English and Vietnamese for sentiment and categorizatio n.	>95% correct language-bas ed handling and accurate sentiment/tag ging per language.	N/A	Medium – Expands target market and enables product teams to serve broader customer bases.	FR-03, FR-05
BR-07	Achieve 70% reduction in manual	Baseline manual review	N/A	High – Fulfills project's ROI and	All FRs (esp. FR-03,

Requirement ID	Description	Acceptance Criteria	Sub-require ments	Rationale (High Priority)	Linked Functional Requirement s
	review time for feedback analysis.	averages X hours per week (establish metric); target system reduces to ≤0.3X hours within 3 months of rollout.		productivity goals for product teams.	FR-04, FR-05)
BR-08	Provide actionable insights and trends for product teams via dashboard and reports.	Users rate insights as "actionable" (via survey) at least 80% of the time during UAT; top product issues and suggestions are highlighted.	BR-08.1: Exportable summaries; BR-08.2: Visualization of trends	High – Key source of value for the platform's users and stakeholders.	FR-04, FR-07

# # Functional Requirements

## FR-01: Channel Integration

- **FR ID:** FR-01

- **Title:** Integration with Customer Feedback Channels

- Actors: System Admin, Integration Services, End Users

- **Preconditions:** Valid authentication credentials available; Channel APIs are accessible.

- Main Flow:

1. Admin provides or authorizes channel access (OAuth/API keys).

- System establishes secure connection and imports historic and new feedback.
- 3. Feedback data is normalized and stored for further processing.
- Alternate / Exception Flows:
  - API credentials invalid: system notifies admin and retries after notification.
  - Temporary channel API downtime: system auto-retries every 15 minutes.
- **Postconditions:** Feedback from connected channels is available for analysis.
- Related Business Requirements: BR-01
- **Process Flow:** [To be designed]
- Data Requirements:
  - Channel name (string)
  - Message ID (string)
  - Sender info (string, pseudonymized for compliance)
  - Timestamp (ISO 8601)
  - Message content (text)
- Validation Rules: All fields are required; message content must be non-empty.
- **Mandatory for MVP:** Yes
- Integration Behavior: Direct via Gmail, Slack, Facebook APIs.
- **Error Handling Logic:** Log errors, send admin alerts, retry configurable.

#### FR-02: Feedback Synchronization & Storage

- **FR ID**: FR-02
- **Title:** Feedback Data Synchronization and Storage
- Actors: System, End Users, Data Services
- **Preconditions:** FR-01 completed; Database operational.
- Main Flow:
  - 1. System ingests new feedback as it arrives from channels.
  - 2. System stores messages in a structured format.
  - 3. Metadata (timestamp, channel, language, sender) is extracted.
- **Alternate / Exception Flows:** Duplicate messages ignored; malformed input rejected and logged.
- **Postconditions:** All feedback is queryable and available for sentiment/tagging.
- Related Business Requirements: BR-01
- Process Flow: [To be designed]
- Data Requirements:
  - Feedback ID (UUID)
  - Raw message (text)
  - Metadata fields (see above)
- Validation Rules: Feedback ID unique; message length limits enforced (e.g., 10K chars).
- Mandatory for MVP: Yes

- **Error Handling Logic:** Log/reject invalid entries, monitor for failures.

#### FR-03: NLP Sentiment Analysis Engine

- **FR ID:** FR-03
- Title: Sentiment Analysis with Multi-language NLP
- Actors: NLP Engine, System, Data Analysts
- **Preconditions:** Feedback ingested and stored; Language detected.
- Main Flow:
  - 1. System detects language (English/Vietnamese).
  - 2. Appropriate NLP pipeline analyzes sentiment.
  - 3. Sentiment (positive/neutral/negative) is saved with feedback record.
- Alternate / Exception Flows: Unrecognized languages flagged for manual review.
- **Postconditions:** Each feedback message is labeled with sentiment.
- Related Business Requirements: BR-02, BR-06
- **Process Flow:** [To be designed]
- Data Requirements:
  - Language code (EN/VI)
  - Sentiment (enum)
  - Confidence score (float)
- **Validation Rules:** Confidence score ≥ 0.5 for acceptable results.
- Mandatory for MVP: Yes
- Error Handling Logic: Flag low-confidence results; trigger manual workflow.

#### FR-04: Automated Summary Reporting

- **FR ID**: FR-04
- Title: Weekly Automated Feedback Summary Reporting
- Actors: Product Managers, System, Analytics Engine
- Preconditions: Sufficient feedback data for reporting period.
- Main Flow:
  - 1. System aggregates feedback by sentiment, tag, and frequency.
  - 2. Summary report (PDF/HTML) is generated.
  - 3. Report delivered to designated users by email.
- Alternate / Exception Flows: If no data, report highlights "No new feedback."
- **Postconditions:** Reports received, viewable, and exportable.
- Related Business Requirements: BR-03, BR-08
- **Process Flow:** [To be designed]
- Data Requirements:
  - Summary statistics (counts/int/float)

- Highlighted feedback (text selection)
- Trends (graph data: JSON/CSV)
- Validation Rules: Date ranges correct; no missing users in delivery list.
- Mandatory for MVP: Yes
- **API Interactions:** Internal report generation engine.
- **Error Handling Logic:** Resend failed deliveries; log/report.

## FR-05: Tagging and Categorization Engine

- **FR ID**: FR-05
- **Title:** Feedback Tagging and Categorization (Manual/Automated)
- Actors: QA Team, End Users, AI Engine
- Preconditions: Feedback message stored.
- Main Flow:
  - 1. End user or Al assigns one or more tags to a feedback message.
  - 2. Tag list is editable; custom tag creation is supported per admin approval.
  - 3. Tag/category is visible in all search, filter, and reporting functions.
- Alternate / Exception Flows: Invalid/unapproved tags are blocked.
- Postconditions: Tagged feedback available for filtering/analysis.
- Related Business Requirements: BR-04, BR-06
- **Process Flow:** [To be designed]
- Data Requirements:
  - Tag name (string, limited to 30 chars)
  - Tag type (enum: manual/auto)
  - Tag assignment timestamp
- **Validation Rules:** No duplicate tags; only approved tags allowed.
- Mandatory for MVP: Yes
- Error Handling Logic: Block/tag error messages for UI/API.

## FR-06: GDPR Compliance Management

- **FR ID**: FR-06
- **Title:** GDPR Compliance & Consent Management
- **Actors:** DPO/Legal, System Admin
- **Preconditions:** Any data collection/processing commences.
- Main Flow:
  - 1. Consent records are created for each data subject.
  - 2. Data processing logs are maintained.
  - 3. Right-to-be-forgotten requests processed within 30 days.
- Alternate / Exception Flows: Consent withdrawn triggers data deletion workflow.

- **Postconditions:** GDPR logs/audits complete and accessible.
- Related Business Requirements: BR-05
- **Process Flow:** [To be designed]
- Data Requirements:
  - Consent record (JSON, fields: subject ID, timestamp, processing types)
  - Audit logs (event, timestamp, user/system ID)
- Validation Rules: No data processed without explicit consent.
- Mandatory for MVP: Yes
- Error Handling Logic: Immediate stop of processing and escalation to admin.

#### FR-07: Dashboard Insights & Visualization

- **FR ID:** FR-07
- Title: Actionable Insights Dashboard
- Actors: Product Team, System
- **Preconditions:** Feedback, sentiment, and tag data available.
- Main Flow:
  - 1. System aggregates and visualizes trends (e.g., volume, sentiment, tags).
  - 2. Product teams view charts/tables and export summaries.
  - 3. Key actionable insights (top issues, trending topics) highlighted.
- Alternate / Exception Flows: If no new data, show last 30 days' insights.
- **Postconditions:** Dashboard accessible and up-to-date.
- Related Business Requirements: BR-08
- **Process Flow:** [To be designed]
- Data Requirements:
  - Visualization data (JSON/table)
  - Insights text (summary fields)
- Validation Rules: Data freshness (<24h); filters operate correctly.
- Mandatory for MVP: Yes
- Error Handling Logic: Notify users of data loading issues.

# Industry Best Practice Recommendations (if not explicitly covered)

- Ensure role-based access control (RBAC) for all sensitive data.
- Provide detailed audit logging of data access and changes.
- Conduct regular data quality and security reviews.
- Enable API/webhook integrations for downstream systems (e.g., Jira, Zendesk) in future phases.

**End of Business Requirements Document** 

- Establish SLAs for uptime and processing latency.